

Thank you for your applying to be a member of the 2017 MIT delta v cohort at the Martin Trust Center for MIT Entrepreneurship this summer. Applications close on Friday March 31st at 8pm Eastern.

Remember: At least one co-founder of each participating team must be a current MIT student or post-doc. A complete FAQ can be found at: http://entrepreneurship.mit.edu/accelerator/faq/

Finally: Teams must also shoot a 60-second video and upload it to a site such as YouTube or Vimeo to complete the application process. You can *not* save this part way through, so be sure your video is finished and online before you begin the form. Thank you.

Your team must have at least one co-founder level member who is an MIT student or post-doc in the 2016-2017 academic year that can commit to working on MIT delta v full-time over the summer. You must be in a degree-granting program to be considered an MIT student. Those graduating in either February or June of 2017 are considered current MIT students for the purpose of MIT delta v.

YOUR STARTUP

(all questions in this section with the exception of the final one are required)

1. Team name (It's okay if you change it later)

Elevator pitch
300 characters or less

3. What problem are you trying to solve? Who are you solving it for? *For questions 3 through 9, please answer in 2000 characters or less.*

4. How do you plan to solve this problem?

5. Who do you view as your competitors? How do you differ from them?

6. How much traction do you have to date? Please be as specific as you can. User interviews ... acquired customers ...revenue ... share any hard data you may have that validates your business.

7. What inspired your team to get together and solve this problem? Tell us briefly how your team came to be and what was the spark that lead to the start of this venture.

8. How long have the co-founders known each other? What projects or ventures have you worked on in the past?

9. Include past work on this venture as well, if applicable.

10. How is the world a different place if you're successful? *800 characters or less*

11. Have you received any funding?

This would include angels, friends and family, grants, personal dollars invested, etc. Please be specific. Don't worry ... there is no "wrong answer".

12. What are your team level goals for your MIT delta v experience? Where do you hope and expect your team to be at the end of the program in September? *Please be as specific as you can.*

- 13. How will your team add to the overall cohort as well as to the culture of this summer's MIT delta v program?
- 1000 characters or less
- 14. There will be many applications to MIT delta v, so choosing which final teams to accept will be difficult. Why do you think your team should rise to the top? What sets you apart from other teams?
- 1000 characters or less
- 15. Anything else you want to share with us about your team?

YOUR TEAM ROSTER

This section will cover the members of your team. You must have at least two and no more than five co-founder level individuals included on your application, of which at least one must be a current MIT student (as mentioned before).

The first team member listed will be considered the main point of contact for that team during the application, interview, and acceptance process. We will only send to this first email listed and it will be that person's responsibility to inform the other team members.

You will need to complete this section for each team member. Starred questions are required.

* How many co-founder level team members do you have? []2[]3[]4[]5

- 1. *First name
- 2. *Last name
- 3. *Email address
- 4. *Phone number

5. *Will this team member be working full-time out of the Martin Trust Center this summer? *If no, please explain what you will be doing for the period of time you will be away from MIT between June and the first week of September.*

6. If you are a current MIT student, what degree are you pursuing?[] Bachelor's [] Master's [] Doctorate [] Post-doc [] Not an MIT student

- 7. If you are a current MIT student, what is your expected graduation year?
- 8. If you are a current MIT student, what course are you?
- 9. If you are a current MIT student and pursuing a dual degree or double major, please enter it here.

10. If you are NOT a current MIT student, what is your current academic status? Let us know if you are currently enrolled at another school, what degree and major you are studying, and expected graduation year.

11. *Brief biography.

Tell us about your background, your educational as well as startup experience, and any other pertinent details.

12. *Are you a hacker, hipster, or hustler?

If you fit more than one category, choose the one that feels most like the one you self-identify with.

- [] Hacker (you can solve any technical problem and make anything work).
- [] Hipster (you are a creative design genius who makes the user experience awesome).
- [] Hustler (you are the one who closes deals and brings back the money).
- [] I have no idea what this means.

13. *Please list all entrepreneurship and innovation courses you have taken to date. *Please include any courses you are currently enrolled in this semester.*

14. *Please list any prior experience you have starting your own company or working with or for a startup

15. *What personally motivated you to get involved with this startup? There are many paths one can take. Why did you choose this one as opposed to doing something else? What is in this experience for you?

16. *What are your personal goals and expectations for MIT delta v?

60 SECOND VIDEO

What we are looking for in this video is twofold ... (1) who are your members, what do each of you do, and why are you part of this team ... and (2) give us your elevator pitch on the problem you are trying to solve, your proposed solution, and why you are passionate about this.

Please provide the YouTube or Vimeo link to your 60 second video below. If you choose, you can make the video "unlisted" so it can't be seen by anyone who doesn't have the direct URL. However, please do not set the video to private as we will be unable to view it.