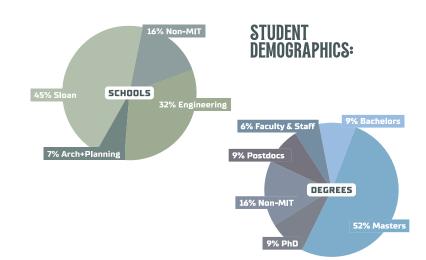
2025 COHORT



70 STUDENTS 22 TEAMS

16 CAMBRIDGE TEAMS
6 NYC TEAMS
3.2 AVERAGE TEAM SIZE
32% FEMALE
68% MALE



INDUSTRIES REPRESENTED:



THE BENEFITS OF DELTA V

MIT delta v is an initiative across all of MIT's schools and colleges: the School of Engineering; the School of Science; the School of Humanities, Arts, and Social Sciences; the School of Architecture and Planning; the Sloan School of Management; and the Schwarzman College of Computing. The accelerator is overseen by the Martin Trust Center for MIT Entrepreneurship and is the capstone educational opportunity for MIT student entrepreneurs as it prepares them to hit escape velocity and launch into the real world.

SPACE

- Cohort-based lateral learning to create a powerful community
- Work side-by-side with other driven and innovative entrepreneurs
- Exclusive access to Trust Center resources for the entirety of the summer

MONEY

- \$2,600 monthly fellowships for current MIT students
- Teams are eligible to earn up to \$20,000 in equity-free funding based on performance against milestones
- Ability to focus full-time on their ventures

STRUCTURE

- Direct advising from specialists, coaches, mentors, and EIRs
- Workshops for specific skills
- Group goal setting sessions
- Monthly progress presented during "board meetings" to hold teams accountable to milestones

STATUS

- Recognized as the premier student teams at MIT
- Demo Day at MIT, global webcast, and investor days in NY and CA
- Access to blue chip advisors and the MIT delta v alumni network
- Prominent exposure via all channels of Trust Center and MIT communications
- A full endorsement from MIT as a "graduate" of our accelerator

WELCOME TO DEMO DAY!

It's our favorite day of the year! The delta v teams have been working hard all summer; today they share the results of their work. You will be amazed by what these students have done to create new ventures to improve the world.

Be inspired! Many in our cohort were sitting in the audience last year and said, "I want to and I can do that!" **So why not YOU next summer?** These students tapped into MIT's vast resources as they aspired to achieve "escape velocity" and make their entrepreneurial dreams a reality. This is their day; they deserve all the applause, love, and help possible.

Demo Day is just the start of the journey. Some students will launch their ventures, others will join startups or big organizations, some will pursue research and academia. But each now has the mind set, skill set, and way of operating to control their destiny. They will be CEOs of their *own lives*. For us "personal growth >> new venture growth."

delta v is not an investment accelerator; we proudly take no equity. Our goal is 100% instruction, teaching "how to fish" (i.e., the craft of entrepreneurship) not "catching a fish" (i.e., venture creation above the learning experience).

Students: take advantage of the Trust Center and MIT! Visit <u>entrepreneurship.</u> <u>mit.edu</u> to learn more and sign up for MIT Orbit (<u>orbit.mit.edu</u>) for customized AI-powered guidance. For our guests: we hope you choose to support these entrepreneurs; they could use your help.

We must acknowledge the tremendous assistance from MIT (especially Anantha Chandrakasan and Richard Locke) whose stalwart backing gives us stability to not just survive but thrive, plus the greater entrepreneurship community, who give of their time to work with our teams.

We are so proud of our delta v alumni who also give back. Many sat on advisory boards and acted as mentors, sharing the challenges they've faced. And we must thank our donors as it takes real money to run delta v. We are extraordinarily grateful for your support.

Thank you to our delta v Program Directors: Macauley Kenney, Ylana Lopez, Ben Soltoff, and Emily Young; our Entrepreneurs in Residence: Jared Johnson, Jenny Larios Berlin, Stephanie MacConnell, Chris Moses, Susan Neal, Nina Teng, and John Xin; our Trust Center staff: Chris Burns, Devon Sherman Daley, Maya Freed, Connor Madsen, Emily Mooney, Leslie Owens, Lucia Solorzano, Doug Williams, and Greg Wymer; plus MIT Sloan students and delta v program managers: Jacob Berk, Dani Campillo, Deanna Gutierrez, and Tiff Kim.

Enjoy the program and get involved in building the future while at MIT. Next year YOU could be on stage if you put your mind to it. It's up to you...



Ethernet Inventors
Professor of
the Practice of
Entrepreneurship,
MIT Sloan
Managing
Director,
Martin Trust
Center

ENTREPRENEURSHIP
IS NOT A
SPECTATOR SPORT—
JUMP IN AND
RE PART OF IT!

MIT EXECUTIVE LEADERSHIP LETTER

In 1861, MIT's founder and first president William Barton Rogers laid out a vision for a new type of institution of higher learning "conducive to the progress of invention and the development of intelligent industry." In 2025, MIT's mission to "advance knowledge and educate students in science, technology, and other areas of scholarship that will best serve the nation and the world in the 21st century" is more important than ever.

MIT's current president, Sally Kornbluth, said last year, "MIT's singular passion for entrepreneurship is inspiring, energizing, a little bit exhausting, and a whole lot of fun. It's also an essential element of our strategy to organize for a positive impact and transform our world."

This impact is thanks to the combination of invention and commercialization, which ties directly to entrepreneurship. Toward this end, the Trust Center launched its summer accelerator in 2012 as a capstone program integrating MIT's expertise in scientific discovery, engineering implementation, management, and, most of all, entrepreneurship.

The data from delta v's first decade is beyond impressive. An impact report found that the nearly 700 student entrepreneurs who had taken part started hundreds of companies—those that were part of delta v and those started subsequently—that have raised over \$3 billion, a number that has grown even larger still. Importantly, these startups are focused on the world's greatest challenges with 89% of them directly aligned with UN Sustainable Development Goals.

More important was the personal development of these students; their most common feedback was "it changed my life!" The companies may come and go, but the gift that keeps giving is the highly confident and capable entrepreneurs who continue to solve the world's most important challenges.

As Dean of the MIT Sloan School of Management and MIT Provost and Chief Innovation, Strategy Officer, we share our pride in supporting delta v and being part of an Institute that integrates so well across campus.

For students, we hope you are inspired to integrate entrepreneurship into your MIT education. Equipping the next generation with an entrepreneurial mind set, skill set, and way of operating will greatly benefit both individuals and society in an increasingly turbulent world.

For the broader community, we ask you to further support these students, our entrepreneurship ecosystem, and MIT at large. This must be a collective effort.

Enjoy Demo Day 2025 and use it as a springboard to engage more deeply. MIT needs your energy and expertise to fulfill its mission: help us better serve the nation and world in the 21st century.



Richard Locke John C Head III Dean, MIT Sloan School of Management



Anantha Chandrakasan MIT Provost, Chief Innovation and Strategy Officer

PROGRAM DIRECTORS



Macauley Kenney Trust Center EIR & Lecturer MIT MS Tech & Policy, delta v alum



Ylana LopezTrust Center
Associate Director
delta v alum



Ben SoltoffTrust Center EIR & Lecturer
Head of climate tech initiatives



Emily Young
Director, delta v NYC
MIT BS MechE &
delta v alum

ENTREPRENEURS IN RESIDENCE



Jared Johnson Founder & marketing expert MIT Sloan MBA & delta v alum



Jenny Larios Berlin Trust Center EIR & Lecturer MIT Sloan MBA & MIT MCP Arch+Planning



Stephanie MacConnell Former director, delta v NYC MIT Sloan MBA



Chris Moses
Trust Center EIR
& Lecturer
MIT BS Brain &
CogSci + delta v
alum



Susan NealTrust Center EIR & Lecturer
Director of Operations & Founder



Nina Teng
Trust Center EIR
& Lecturer
Director, Global
Entrepreneurship
Education



John Xin CMU Tepper MBA Co-Founder & CEO, Lunwave

10 YEAR IMPACT STUDY

ASSESSING OUR PROGRESS SO THAT WE CONTINUE TO SUCCEED

In 2022 we conducted an in-depth longitudinal study of the impact of delta v on our students, their startups, and the general economy.

Professor Daniela Ruiz Massieu, Managing Director of the Instituto Tecnologico Autonomo de Mexico (ITAM) Entrepreneurship and Innovation Center and her collaborator, Professor Claudia Gonzalez-Brambila, led the study and found these significant results.





Our Ventures Have Been Very Successful

69% of companies in business 5 years post-delta v

63% of companies have raised money

89% directly aligned with UN Sustainable Development Goals

\$1B total amount raised (and growing)

Participants Founded Additional Companies at a Prolific Rate

130 additional companies started by delta v participants

\$2B+ additional funding raised by these ventures (and growing)

We Launch Teams Into Other Accelerators

38% of teams accepted into private or for-profit programs

We Build Lifelong Connections

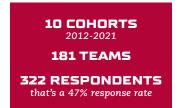
83% of survey participants are still regularly in touch with their cohort

Best Comment

"It changed my life!"

To read the full report, visit:

entrepreneurship.mit.edu/delta-v-10-year-study



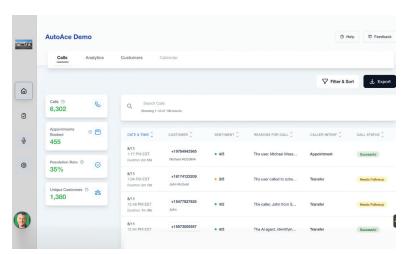
AutoAce

AutoAce builds AI agents for car dealerships, replacing inefficient legacy systems that overwhelm staff. Our AI copilots automate repetitive tasks, starting with a 24/7 voice agent that answers 100% of inbound service calls and books appointments, freeing employees to focus on customers and high-priority work. Our mission is to create the complete AI-native operating system for the modern dealership.



Industry focus:
SOFTWARE
ARTIFICIAL
INTELLIGENCE

ALAGENTS FOR CAR DEALERSHIPS



The AutoAce dashboard provides service managers with real-time visibility into call performance, analytics, and booked appointments.

MILESTONES:

- Visited 150+ dealerships for door-to-door sales outreach
- Processed 10K+ customer calls, booked 4K+ appointments
- Launched in 6 live dealership groups
- Averaged \$31,000 in incremental monthly revenue for dealership pilots
- Certified partners with leading vendors

MIT PARTNERS:

• MIT Sandbox Innovation Fund



Michael Wong MIT AI & Decision Making '25 Varsity Swimming



Bradley Bunch MIT CS, Econ & Data Sci '25 Varsity Football



Samuel CalvertMIT EECS '25
Varsity Wrestling



Shane Lovett
MIT MechE &
EECS '25
Varsity Soccer



CARBION

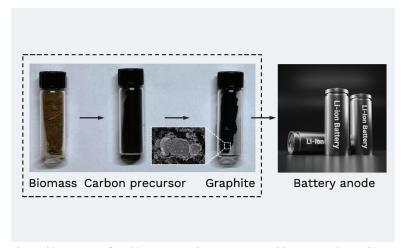
Carbion was founded by two MIT engineers driven to turn waste into value. Starting with a homemade reactor in our kitchen, we developed a proprietary thermochemical process that converts biomass into battery-grade graphite at half the temperature of traditional synthetic methods. Graphite is a critical material for electrification and energy storage, yet over 95% of battery-grade supply comes from China. Carbion delivers a cost-competitive supply, even without tariffs, while providing a low-carbon, domestic source free from geopolitical risk.



Industry focus:

CLIMATE TECH ENERGY TECH

RECHARGING THE DOMESTIC BATTERY SUPPLY CHAIN, NATURALLY



 $\label{thm:carbon process: from biomass to carbon precursor, and battery-grade\ graphite$

MILESTONES:

- 1 PO under discussion
- 3 LOIs secured
- 10x production capacity increase, from 5 to 50g per batch
- Forestry Business Accelerator

- MIT Sandbox Innovation Fund
- Venture Mentoring Service
- MIT Fuse
- StartMIT
- Climate and Energy Ventures



Yang Zhong MIT MechE PhD '25, MechE, EECS MS '21 Purdue '18 SJTU '18



Omer Caylan MIT MechE Postdoc '25 TOBB ETU PhD '23 MS '19 METU ME '15



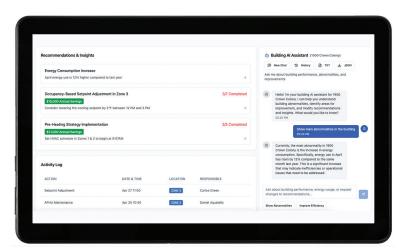
CLIMA TECHNOLOGIES

Commercial buildings waste, on average, 30% of their total energy consumption due to inefficient operations, complex monitoring systems, unresolved equipment faults, and limited personnel resources. Clima Technologies is revolutionizing this space with the AI Building Engineer: an expert assistant that enables facilities managers to talk to their buildings in real time. This innovation unlocks automation workflows that permit teams to conduct 24/7 commissioning, act instantly on fault diagnostics, minimize equipment downtime, and optimize controls, thereby reducing energy costs and emissions at scale.



Industry focus:
PROPTECH
ARTIFICIAL
INTELLIGENCE

SUPERCHARGING THE TEAMS WHO OPERATE BUILDINGS



Clima Technologies turns complex building data into instant, automated actions helping facilities managers save energy costs and get more done in less time.

MILESTONES:

- Launched pilots in two office buildings in Boston, each over 100,000 square feet
- Conducted 50+ interviews with facilities managers and building owners across the US
- Secured a partnership with a leading building sustainability engineering design firm to fast track our go-to-market

- DesignX
- MIT LIDS
- MIT Sandbox Innovation Fund



Daniel Agudelo MIT Sloan MBA '25 NYU MS '21 BC '16



Carlos Gosen MIT Sloan MBA '25 MS CEE '25 GWU '17



COGNIFY

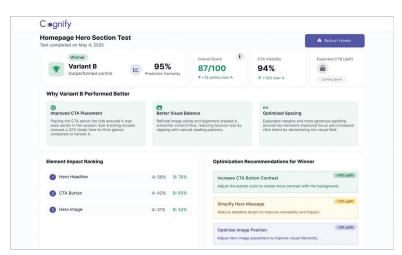
For product teams frustrated by slow, resource intensive UX workflows, Cognify uses Al to predict customer interactions with UX, instantly. Our synthetic populations simulate customer behaviour at scale, analyzing design elements, user flows, and historical interaction patterns to build simulations of how customers interact with your digital experience.

Trained on thousands of historical A/B test outcomes and UX best practices, Cognify delivers instant insights into which designs resonate with your customers, where friction exists in user journeys, and how to build UX that converts. The result: Faster launches, smarter design decisions, and products that win customers.



Industry focus:
ARTIFICIAL
INTELLIGENCE

UX TESTING IN MINUTES, NOT MONTHS



Cognify instantly identifies winning designs, uncovers friction in flows, and unlocks optimizations that win.

MILESTONES:

- Our AI models simulated customer behaviour with 80%+ accuracy
- Launched private beta with flagship partners
- Secured pilots across e-commerce and software
- Expanded features to cover design, user journey, and entire website simulations

- MIT \$100K Competition
- MIT Sandbox Innovation Fund



Murtaza Jameel MIT Sloan MBA '26 LSE '18



Sameh Hameedi Oxford PHD '26 Columbia MS '21 UCL '18



Sina Fahimi MIT Sloan MBA '26 Univ Toronto MEng '20 Johns Hopkins '18



Hamza Mubashir Northeastern MEng '26 NUST '22



DURABILITY

Over 50% of sports injuries lead to re-injury, often because athletes return to training before addressing the root cause. Injury isn't just a moment, it's a process that starts long before the tear and lingers long after the comeback. Every athlete knows the frustration: months of work, the thrill of getting back, only to break down again. We built Durability to end that cycle.

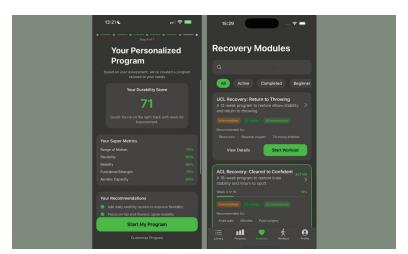
Using computer vision and AI, we analyze movement, predict risks, and guide lasting recovery. We track progress and deliver personalized plans that keep athletes durable and at their peak. Whether rehabbing a major injury or staying ahead of the smaller ones, Durability turns injury prevention into an advantage.



Industry focus:

SPORTS TECHNOLOGY HEALTH & WELLNESS

DURABILITY IS PERFORMANCE



Durability gives a score across key metrics and personalized recovery plans, whether optimizing performance, coming back from an injury, or staying ahead of the next one.

MILESTONES:

- Conducted 200+ interviews
- 15 beta users testing the product
- 250 users on a waitlist

- MIT Sports Lab
- MIT Sandbox Innovation Fund



Gabrielle Rizika MIT Sloan MBA '25 Cornell MS '20



Hannah Steadman MIT Sloan MBA '25 Brown '20



Aaron Wubshet MIT MBA '25 MS '25 MEng '20 BS '19



eggPlan

eggPlan is the guarantee-first path to egg freezing. Built at MIT, our eggPlanIQ model uses a simple blood test to assess eligibility and price a money-back guarantee. You freeze with our partner clinics, and if you do not have a baby, your fees are returned. Freeze early, dream freely—with clarity, transparent pricing, and outcomes you can trust.



Industry focus:
HEALTH TECH
ARTIFICIAL
INTELLIGENCE

FREEZE EARLY, DREAM FREELY.



The first money-back guarantee for egg freezing (a refund if IVF with those eggs does not result in a baby).

MILESTONES:

- Anchor clinic pilot signed with reserved capacity and preferred pricing
- eggPlanIQ v2 live: single blood test to fertility clarity report to instant guarantee approval
- 1500+ survey responses and 120+ interviews give us deep understanding of demographic
- First 10 customers screened and ready to freeze

MIT PARTNERS:

• MIT Sandbox Innovation Fund



Abhishek Thiagarajan MIT Sloan MBA '25 Univ Waterloo '02



Raashid Naik MIT Sloan MBA '25 Univ Toronto '06



Haley Waud Northeastern DPT '13



Hobart HoQueens Univ '16
York Univ '12



FORMA SYSTEMS

Let's face it—construction is complicated. Manufacturers juggle many factors, including material costs, labor, manufacturing, transportation, and installation. All these moving pieces make innovation tough, driving up both expenses and carbon emissions. Forma's generative optimization software empowers manufacturers to make smarter, faster decisions, while also reducing their climate impact. Whatever matters most—cost, material use, carbon emissions—we'll help optimize it. The designs produced using our software are building code-compliant, fabrication-ready, and save up to 70% of cement and steel compared to standard products.

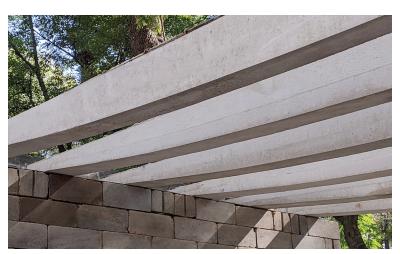


Industry focus:

MANUFACTURING

CONSTRUCTION

GENERATIVE DESIGN SOFTWARE FOR THE CONSTRUCTION INDUSTRY



Prototype of a shape-optimized concrete floor system designed with Forma's generative software that saves 50% of concrete.

MILESTONES:

- Awarded a major grant to pilot a full-scale demonstration project
- Conducted over 50 customer and partner conversations
- Developed a software MVP for pilot deployment in New England

- Building Technology Program
- MIT Sandbox Innovation Fund
- MIT Clean Energy Prize
- MIT PKG IDEAS
- Venture Mentoring Service



Alexander (Sandy) Curth MIT PhD '25 UC Berk MArch '20 Bennington '16



Kiley Feickert MIT PhD '25 MIT SMArchS '22 Cal Poly SLO '13



Eduardo Gascón Alvarez MIT PhD '25 MIT SMArchS '21 UPC MArch '19 UPC '18



Aateeb Khan MIT MBA '25 Duke '18





GEES

Gees is helping millions of women with hormonal conditions like polycystic ovary syndrome (PCOS) take control of their health. One in 10 women globally are affected by PCOS and suffer from frustrating symptoms that, if left unmanaged, can lead to serious conditions such as type 2 diabetes and heart disease. While lifestyle changes can significantly improve outcomes, many face a long trial-and-error process due to a lack of feedback linking lifestyle changes to symptom–hormone patterns. Gees is developing a non-invasive, easy-to-use saliva-based sensor that tracks key hormones at home, helping women manage symptoms through personalized insights.



Industry focus:
HEALTHCARE & WELLNESS

UNLOCK HORMONAL INSIGHTS. TAKE CONTROL OF YOUR HEALTH.



Hormone insights at your fingertips

MILESTONES:

- 500+ waitlist registrations
- 5+ M reach across social media with 14 K interactions
- Established collaborative partnerships with medical advisors
- Supported by the Saudi minister of health

MIT PARTNERS:

• MIT Sandbox Innovation Fund



Walaa Khushaim MIT Postdoc '25 KAUST PhD '23 Oxford MS '18 Queens Univ of Charlotte '16



Esraa Fakeih KAUST PhD '24, MS '19 Effat Univ '18



Lama Alahdal MIT BS '27



Yurii TsybanKAUST PhD '26,
MS' 22
NTU Ukraine MS
'20, BS '19



Hadley D. Sikes Caltech Postdoc '06 Stanford PhD '03 MIT Professor ChemE



Ground3d

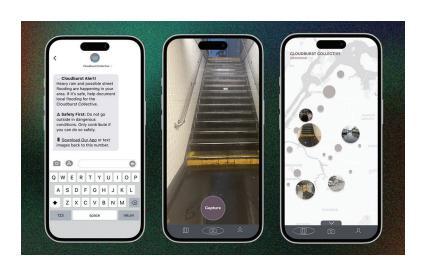
As urban planners and technologists, co-founders Wil Jones and Zoe Voss Lee met at MIT with a shared vision to empower those most impacted by urban change with the data to shape their own futures. They founded Ground3d, a social impact organization building a new model rooted in community ownership. Ground3d uses a digital tool for crowdsourcing hyperlocal environmental data, beginning with street-level documentation of cloudburst events in NYC. A unique ownership model and strong community partnerships build local capacity to collect and govern data. Ground3D equips residents to create data collectively and use it for climate resilience, preservation, and advocacy.

GROUND3D

Industry focus:

DATA ANALYTICS

BUILDING SHARED POWER FROM SHARED DATA, BLOCK BY BLOCK



MILESTONES:

- Conducted 150+ primary market research interviews across target customer segments to validate problem-solution fit and inform product features
- Developed and launched a functional MVP for community data collection
- Kicked off pilot partnerships with community-based organizations across NYC

- DesignX
- MIT PKG IDEAS



Wil JonesMIT Master of
City Planning '25
Brandeis '18



Zoe Voss LeeMIT Master of
City Planning '26
Univ. of Southern



GrowthFactor

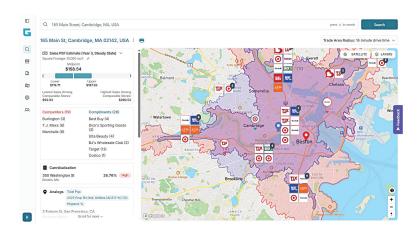
GrowthFactor is retail real estate made easy. We provide an AI-powered software platform and a fractional real estate analyst to our customers that they use to scale their retail footprint with confidence, where mistakes can be exceptionally costly. Our automated data analysis platform provides an instant analysis of their likelihood of success, and our fractional real estate analyst will partner with them to get their site from discovery to approval. We helped our first few customers open three times as many stores year-over-year while meeting or beating revenue expectations. The result? Our customers can more quickly find and serve the communities that want the goods and services they provide.



Industry focus: **SOFTWARE**

REAL ESTATE TECHNOLOGY

EXPANSION MADE EASY



 ${\it GrowthFactor\ Platform\ screenshot}$

MILESTONES:

- Closed 5 new customers
- Quadrupled our sales pipeline
- Built & shipped 5 new features

MIT PARTNERS:

• MIT CSAIL Alliances Partner



Clyde Anderson MIT Sloan MBA '25 Univ of Chicago '18



Raj Shrimali MIT Sloan MBA '25 Georgia Tech '20



Samuel HallMIT Sloan MBA '25
Princeton '17



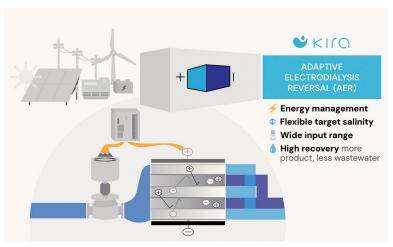
KIRA

Kira is an MIT-founded venture building technology that increases the efficiency and access of water desalination. Our adaptive electrochemical system handles variable power and water conditions, making high-recovery desalination and wastewater minimization affordable and scalable. From desalination of drinking water to industrial reuse, Kira unlocks high efficiency water without the usual energy or cost burden. With over 20 years of collective experience engineering water systems and building startups, the team is eager to scale this technology and bring water to new frontiers.



Industry focus:
ENERGY
WATER

MORE WATER, LESS WASTE



Our adaptive technology allows us to operate flexibly in a wide-range of conditions where conventional solutions are ineffective.

MILESTONES:

- 6-month solar direct drive community scale pilot at TRL-6 (Nature Water)
- Municipal scale pilot agreement and LOI for deployment 25Q4
- Activate Fellowship, MIT \$100K Finalist, MIT WFA Prize Finalist

- K. Lisa Yang GEAR Center
- J-WAFS
- MIT Sandbox Innovation Fund
- Morningside Academy for Design



Jonathan BessetteMIT PhD '25
MIT SM MechE '22
SUNY Buffalo '20



Shane Pratt MIT Research Staff Engineer '15-'25



Ben Judge SUTD MEng '14 MIT MEng '12 SB MechE '11



Amos Winter MIT PhD '10 SM MechE '05 Tufts '03



Yassen Eltayeb MIT SB MechE '27



KYMA

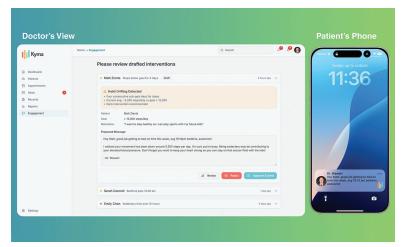
Kyma is an AI-powered patient engagement platform. In a healthcare system built for "sick care," chronic disease drives 90% of the nation's \$4.9 trillion in annual spending, yet most prevention happens outside the doctor's office. Kyma integrates data from wearables, smart scales, sensors, and continuous glucose monitors to track behaviors and draft timely nudges for physicians to approve.

This proactive, scalable approach enables providers to support more patients in less time, catch habit drifts early, and prevent disease—blending clinical expertise, behavior science, and AI to transform preventive care.



Industry focus:
HEALTH CARE
TECHNOLOGY

PERSONALIZED CARE BEYOND THE CLINIC



Kyma monitors patient data, alerts the physician, and drafts an intervention for approval, reaching the patient with timely support.

MILESTONES:

- Validated market need through in-depth interviews with 75+ physicians across preventive care, lifestyle medicine, and direct primary care
- Launched 5+ live pilots with direct primary care providers and patients
- Initiated discussions with institutional partners to design and execute pilots

MIT PARTNERS:

• MIT Sandbox Innovation Fund



Heeje Cho MIT Sloan MBA '26 UCSD '18



Matt Zients MIT Sloan MBA '26 Northwestern '20



Derek Stewart Harvard MPH '25 Lake Erie College Osteopathic Med '18 BYU '14



Andria Bao MIT CS+Math BS '27



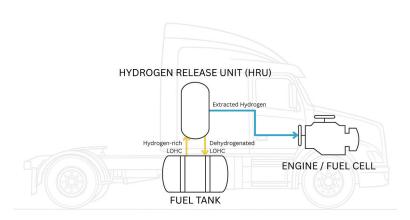
LNK ENERGIES

Heavy-duty transport is one of the hardest sectors to decarbonize. Hydrogen has been championed as a solution, but high storage and transport costs hinder adoption. LNK Energies solves this with Liquid Organic Hydrogen Carriers (LOHCs): safe, room-temperature liquids compatible with existing diesel infrastructure. Our breakthrough is an onboard Hydrogen Release Unit (HRU), which extracts hydrogen from LOHCs to power a combustion engine or fuel cell—without high-pressure tanks and at cost-parity with diesel today. Our technology delivers a practical, scalable, and cost-effective path to sustainable transportation.



Industry focus:
CLIMATE TECH
TRANSPORTATION

THE SAFE, AFFORDABLE PATH TO ZERO-EMISSIONS



Hydrogen-rich LOHC enters our Hydrogen Release Unit, where hydrogen is extracted on demand. The hydrogen can then power an engine or fuel cell, while the used liquid is sent back to the tank—ready to be reused.

MILESTONES:

- Technoeconomic models and 10 kW Hydrogen Release Unit built and validated
- 5kW powertrain system (HRU + Engine) demonstrated in lab

MIT PARTNERS:

- MIT Climate and Sustainability Consortium
- MIT Energy Initiative
- MIT ProtoVentures
- Martin Family Society of Fellows for Sustainability



Alexis Huynh MIT BS MechE '25



Sayandeep Biswas MIT PhD Candidate ChemE MIT MS ChemE '23 UMN '20



Akshat Shirish Zalte MIT PhD Candidate IIT '23

Connect with us:



MENDHAI HEALTH

More than one third of women suffer pelvic floor dysfunction and anxiety during their maternal journey leaving millions struggling in silence with pain and emotional distress. Mendhai Health is a fully digital, evidence-based platform centered on pelvic health and functional rehabilitation, designed from pregnancy to postpartum recovery. Our integrated care team of Pelvic Floor PTs, Doulas, Clinical Nutritionists, and Sports PTs creates a personalized plan for each woman's goals. Our application is simple and intuitive, providing an engaging experience that keeps moms motivated and connected to their fitness journey. Mendhai Health makes recovery accessible, personal, and empowering.



Industry focus:
HEALTHCARE
ARTIFICIAL
INTELLIGENCE

A PERSONALIZED PATH TO CLINICAL RECOVERY & RECLAIMING CONFIDENCE



Supporting moms from pregnancy to beyond



Comprehensive, evidence-based care tailored to you.

MILESTONES:

- Secured collaboration interest of 2 Boston-based Institutional Referral Partners
- Winner of Microsoft MIT X HBS Startup-athon competition
- Recipient of MIT PKG Ideas and Sandbox Funding
- Completed 250+ postpartum market research interviews

- MIT Sandbox Innovation Fund
- PKG IDEAS



Aanchal Arora MIT Sloan MBA '25 MS Physical Therapy '08, BS '06



Abhishek Arora Northwestern Kellogg MBA '14 UIUC MFin'09,



Richard Gu MIT CS/AI BS '26



Shaniel BowenMIT BioE Postdoc '25
Pitt PhD '23
UConn MS '18 BS '15



nami

Daily cleaning is essential to keep reusable drinkware free from bacteria, mold, and biofilm buildup, but most people don't clean theirs often enough. nami is an automatic reusable drinkware cleaning station that delivers a hot, soapy, pressurized wash in under 30 seconds. It's designed for high traffic spaces like universities, gyms, airports, offices, and hotels, allowing people to clean their drinkware before they refill. By providing a convenient, on-the-go clean, nami enables businesses to offer a visible, valued amenity while helping users turn drinkware hygiene into a lasting habit.



Industry focus:

FOOD & BEVERAGE

ENABLING CLEAN HYDRATION THROUGH CONVENIENT DRINKWARE HYGIENE



The new wave of water bottle cleaning.

MILESTONES:

- Conducted 70+ interviews with potential customers
- Heard from 600+ potential end users about their drinkware hygiene habits
- Planned paid long-term pilots for 2026
- Tested MVP bottle cleaning station with 75+ users

MIT PARTNERS:

• MIT Sandbox Innovation Fund



Malia Smith MIT MS MechE '26, BS MechE '24



Shreya Agarwal MIT MS MechE '26, BS MechE '24



Valeria Gutierrez MIT BS MechE '24



PANCHO

Independent restaurants contribute \$660B+ to the US economy, yet operate on razor-thin margins and overspend \$10B annually on food costs. Pancho is the AI-powered procurement partner built to change that. We save restaurants money with real-time price comparison and dispute tracking, and time with centralized, smart ordering. By replacing fragmented workflows with a seamless, plug-and-play system no inventory checks, no behavior changes—Pancho delivers 30%+ EBITDA gains and returns 800+ hours annually. Founded by hospitality operators and tech entrepreneurs, our mission is simple: make trust and profitability the standard, powering independent restaurants to thrive.



Industry focus:

RESTAURANT TECH **B2B VERTICAL** SAAS

ΑI

POWERING RESTAURANTS TO THRIVE

Centralized Ordering



Real-time Price Comparison



Pancho unlocks hidden costs from price changes and disputes, giving restaurants back money and time to focus on crafting meals that connect us.

MILESTONES:

- 100+ industry interviews held
- Launched AI-powered procurement platform
- 4 clients closed already using the app
- Validated up to 5% food cost saving

- Kuo Sharper Institute for Entrepreneurship
- MIT Sandbox Innovation Fund
- MIT \$100K
- Harvard Business School



Pablo Mejia Sanclemente MIT SF MBA '25 IPADE '11



Jose Enrique "Kike" Vera MIT SF MBA '25 Uniu de Piura '07



Diana Garzon MIT SF MBA 25 Univ Javeriana '14



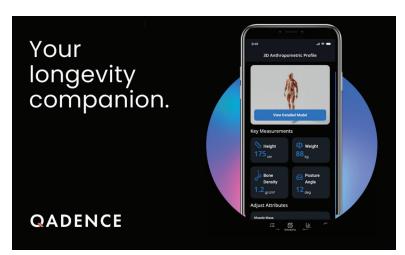
QADENCE

Falls are the leading cause of injury and loss of independence among older adults, yet many people lose access to physical therapy before they are fully recovered. Qadence bridges this gap with a co-pilot that assesses mobility and fall risk, then delivers tailored guidance to improve balance, track progress, and extend recovery beyond the clinic. Starting with fall prevention and recovery, our vision is to support a wider range of mobility challenges—from post-surgical rehabilitation to aging with confidence.

QADENCE

Industry focus:
HEALTH
AGE TECH
AI

PERSONALIZED MOBILITY INSIGHTS FOR HEALTHIER AGING



Qadence is a Longevity Companion that uses your smartphone camera to check your mobility and give you daily guidance on balance, posture, stability, and strength.

MILESTONES:

• Technology partnership with MGH

- MIT Fuse
- MIT Proto Ventures
- MIT AI Venture Studio



DeAndrea Newman Salvador MIT Sloan EMBA '25 UNC Charlotte '13



Shaurjya Mandal CMU MS '23 Univ Calcutta '21



Angelica Andrade Oliveira MIT Sloan EMBA '25 Univ São Paulo '13



Nidhi Verma MIT Sloan EMBA '25 VTU '05



SENSOPORE

What if families only had to visit the doctor when it truly mattered? Every year, there are over 65 million doctor visits for common infectious diseases, yet 60% end with instructions to rest at home.

Sensopore changes that. Our at-home diagnostic device takes the guesswork out of everyday illnesses, letting families test at home, get results in just 20 minutes, connect instantly with a telehealth doctor, and have prescriptions shipped to their door. The result? Less disruption, fewer unnecessary clinic visits, and more time for doctors to focus on the cases that really need them. Fast, accurate, and hassle-free—Sensopore brings the lab to you and puts care where it belongs: right at home.



Industry focus:
HEALTH CARE
DIAGNOSTICS

DEMOCRATIZING ACCESS TO HEALTHCARE



The power of the lab is at your fingertips. Sensopore combines electrochemistry and nanotechnology for a lightweight and powerful solution.

MILESTONES:

- 250k pre-seed funding MIT-Northpond
- 500 early-access registration
- · Patent pending

- I-Corps
- MIT-Northpond
- MIT Chemical Engineering



Maximiliano Jara Fornerod MIT Postdoc '25 UCL PhD '23 EPFL MS '16 UdeC '12



Audrey Atkinson MIT Sloan MBA '26 Univ Minnesota '19



Domingo Concha
MIT Sloan MBA '24
PUC '17
MIT ChemE P
Cal-Berkeley I



Ariel Furst
MIT ChemE Professor
Cal-Berkeley Postdoc '19
CalTech PhD '15
Univ Chicago '10



SPHERIC BIO

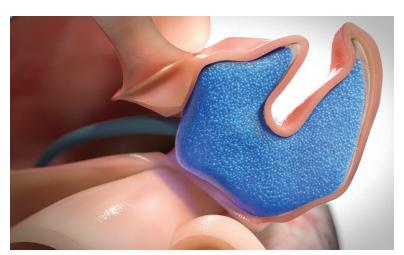
The devastating reality: a stroke due to atrial fibrillation happens every four minutes in the U.S. Left atrial appendage occlusion is the solution to avoid lifelong blood thinners, but current devices often fail due to their generic fit, leaving patients at risk and driving up healthcare costs in a \$2B market. Spheric Bio is addressing this critical gap with personalized occlusion devices. Our soft, custom-fit bio-constructs are fabricated directly inside the body, delivering tailored protection and peace of mind.

spheric bid

Industry focus:

HEALTH CARE

PERSONALIZED IMPLANTS FOR STROKE PREVENTION



Generating a soft medical implant directly inside the patient's heart for personalized stroke prevention.

MILESTONES:

- Informed by 100+ clinician insights & our advisory panel
- Developed working MVP; filed for foundational platform IP
- 90% performance improvement over existing devices
- 4 acute large animal trials conducted

MIT PARTNERS:

- MIT IMES
- Desphande Center
- Venture Mentoring Service
- MIT Faculty Founder Initiative



Univ Miami '17



Connor Verheyen Markus Horvath Lanie Dela Pena Harvard-MIT PhD '23 Harvard-MIT PhD '22 MIT BS MechE '27 Tech Univ Munich



Connect with us:



TAPESTRY

For any business that invests in attending major industry events, the goal is simple: meet the right people. We use conversational AI to chat with every attendee before the event, learning what they need and have to offer. Then, we schedule meetings that connect your experts with their customers. Free them to do what they do best: have meaningful, technical conversations that lead to conversion. Our Qualified Meeting as a Service makes every conversation count.

Our partnership with event organizers is a win-win: they gain a new revenue stream and better insights on their attendees, and our customers get a powerful new tool for their teams.



Industry focus:

EVENTS

PROFESSIONAL

TURNING CONNECTIONS INTO CONVERSIONS



Our AI conversations unlock qualitative professional insights at scale ahead of the events, enabling networking connections & secured meetings.

MILESTONES:

- Pilot 1: GLEEN x Martin Trust Center for Entrepreneurship, Boston, MA
- Pilot 2: UMU IGBO Unite, Dallas, TX
- This October: Roomie AI Summit, CDMX

- MIT Media Lab
- MIT Fuse



Maria Araya MIT Sloan MBA '25 Arch Assoc '07



Luis Luna Tecnológico de Costa Rica '12



TORQUE

Private equity firms waste 200+ hours on manual portfolio analysis every month, using static reports that miss critical performance drivers. This delays decision-making and obscures value creation opportunities.

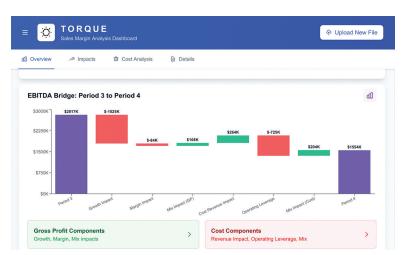
Torque automates financial analysis across entire portfolios, instantly identifying what's driving performance changes. The platform replaces manual work with dynamic dashboards and data-driven insights that investment professionals use to make better strategic decisions. The MIT Sloan team combines deep expertise across Gokhan (PE advisory MD), Karan (investment product lead), and Roy (venture-backed CEO).



Industry focus:

FINANCIAL SERVICES

REVEALING PORTFOLIO INSIGHTS FOR PRIVATE EQUITY FIRMS



Torque decomposes granular valuation drivers for private equity portfolio companies.

MILESTONES:

- Tested proof of concept
- Fully functional MVP
- Started working with real data from 3 customers
- Advanced LOI discussions with 2 private equity firms

MIT PARTNERS:

• MIT Sandbox Innovation Fund



Gokhan Tumel MIT SFMBA '25



Karan Batra MIT SFMBA '25 CFA



Roy Weinstock MIT SFMBA '25



TRAZO

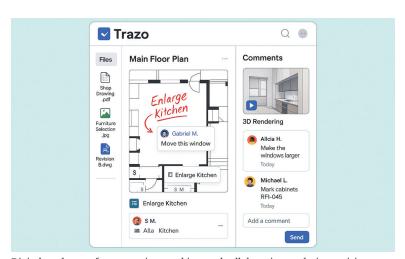
Our networks in the Interior Design and Construction space helped us identify an acute pain point—the unstructured and fragmented way professionals iterate on drafting (technical drawings) and rendering (3D) for new construction or remodelling projects.

Our B2B SaaS, Trazo, allows interior designers and architects to collaborate on drafting and rendering in an organized digital environment. Our users can manage files, annotate, create tasks and screen-record on our platform. With Trazo, details don't fall through the cracks; communication channels become less polluted and projects get done faster.



Industry focus:
INTERIOR DESIGN
CONSTRUCTION

SPEND MORE TIME DOING WHAT YOU LOVE. DESIGNING. CREATING.



 $\label{lem:decomposition} \mbox{Digital workspace for annotating, tracking, and collaborating on design revisions.}$

MILESTONES:

- 40+ primary market research calls with prospective customers in one month
- +\$600 in pre-launch deposits and +10 signed Letters of Intent!

- MIT Sandbox Innovation Fund
- Legatum Center



Emilio Alvarez MIT Sloan MBA '25 UMass '16



Gabriel Almeida MIT Sloan MBA '25 Babson '20



WE DON'T DO THIS ALONE

CAMPUS PARTNERS

A partial list of key MIT departments and organizations critical to the success of this year's cohort:

MIT \$15K ARTS STARTUP INCUBATOR

Annual contest to foster arts-focused startups at MIT arts.mit.edu

D-LAB

Advancing collaborative approaches and practical solutions to global poverty challenges *d-lab.mit.edu*

DESHPANDE CENTER

Helps students and faculty commercialize breakthrough technologies deshpande.mit.edu

DESIGNX

Developing ventures that accelerate innovation in design, cities, and the built environment designx.mit.edu

FUSE

The Trust Center's 3-week startup sprint held every January entrepreneurship.mit.edu/mit-fuse

I-CORPS

National Science Foundation program offering training for researchers considering a startup neicorps.org

IDEAS SOCIAL INNOVATION CHALLENGE

A social entrepreneurship program helping MIT students tackle quality of life issues pkgcenter.mit.edu/programs/ideas

MIT KUO SHARPER CENTER FOR PROSPERITY AND ENTREPRENEURSHIP

Building innovation-driven solutions to advance prosperity in global growth markets mitsloan.mit.edu/ksc

MIT \$100K ENTREPRENEURSHIP COMPETITION

MIT's student-run business plan competition since 1990 mit100k.org

PRISCILLA KING GRAY PUBLIC SERVICE CENTER

Supporting public service experiences for MIT via fellowships, grants, and other programs pkgcenter.mit.edu

MIT SANDBOX INNOVATION FUND

Provides seed funding and mentorship for student-initiated entrepreneurship ideas sandbox.mit.edu

STARTMIT

A 3-week course for students curious to explore the "on-ramp to MIT's entrepreneurial world" startmit.mit.edu

TNT

A launchpad for MIT and Harvard founders building the next generation of AI-powered startups tnt.so

VENTURE MENTORING SERVICE

Matches MIT entrepreneurs with skilled volunteer mentors for advice and coaching ums.mit.edu



LEARNING FROM EXPERIENCED ENTREPRENEURS

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Thank you to our guest speakers and team mentors for generously giving of their time and talent this summer.

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MJ Antonini NeuroBionics

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Elizabeth Marshman Head of Mechanical Engineering

Mike Miller

Stefanie Pluschkell InScope Coaching

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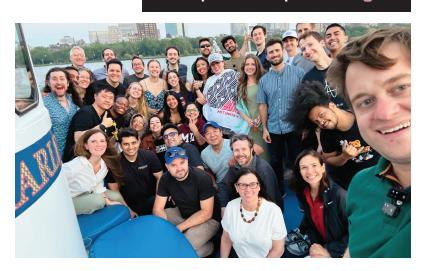
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The Trust Center thanks AWS and Brown Rudnick for their generous support of our MIT delta ν NYC office space and cohort program.

All donations to support our students are greatly appreciated!

entrepreneurship.mit.edu/give



COMPANIES THAT ARE CHANGING THE WORLD

PAST TEAMS

2012

Arsenal Health Depict Infinite Analytics LiquiGlide Loci Controls Optimix Peddl Soko Wecyclers WiCare

2013

Grove lallitara Mountain Hub Nima NVBots Thyme Labs

2014

Accion Systems
Ashton Instruments
Embr Labs
EverVest
Horbito
Love Grain
Monograph
Obaa
Smarking
Wise Systems

2015

Confer Health Emma Humon Khethworks Ori Spyce Tekuma VSParticle Woobo

2016

Alfie Armoire DeepStream **Emerald** Factory Shop FleteYa Hive Maritime Kiron **Kumwe Logistics** Lean On Me Leuko Labs Perch Rendever Ricult Solstice Initiative uLink Vectorly

2017

Alba **Biobot Analytics** Blockparty Bloomer Tech DeepBench Divaqua EasyEmail **GETRID** Hosta Infinite Cooling Klarity Mesodyne Nesterly NeuroMesh Octant PicFic Pine Health Remora ReviveMed Roots Studio SendFriend Sigma Ratings Sophia Synaps Labs

Weven **2018**

W8X

TradeTrack

Waypoint

Aavia AdaViv AirWorks Akora Below the Fold Buddy Centaur Labs Chord Context Insights daytoday Floating Point Group Function of Beauty Gataca **Iterative Scopes** Levio Moving Health Pluto Posh Rune Secure AI Labs Spaceus Swappl TracFlo VideaHealth

Waffle

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Abound Acoustic Wells Atem auggi Boom Easel Elemen Hardworkers Haystack Ag Haystack Health Insanirator Live Sports Markets Lynx Mantle Biotech Nextiles Ocular Technologies Precavida Quantifai Season Three SirMixABot Spatio Metrics TireTutor Viridis

2020

WellNested

Aimvest Technologies Amira Contack E-Fish Floe Let's Get Set MomMe MYAVA NRICH Preloved aBraid Respezy Thiozen TORSSO WellMode

2021

Almond Fintech Carestry Empallo Fit for Everybody Havvi Fitness Hibiscus Monkey Hyperfan Invictus BCI Ivu Biologics KickbitApp LA FIRME Pelicargo Project Restore Us Project Us Rivet Robigo Sidewalk Stack Surge Employment Solutions Underdog Coaching

2022

CashEx Catalan.AI Congo Clothing Company Cosmosii DaVinci Wearables Kino Livvi Mesophase Moshion Multitude Insights Oasis Ontologic Our Kaia PAIRA Pharmesol Seia Bio Skinfluence Something Brazen Vizuara Vizzhy Vrse Zumma

2023

Agrichat AI Ape Fitness AugMend Health Be Your Own Boss (byob) Boston Quantum Eki Agrivoltaics fascia Fazenda da Mamma Gleen Technologies Jane MacroCycle medikana Mindful Maverick NeuroBionics NONA Technologies nurtur ReHome Seak Soundboard T33 Yoku AI

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All Unique Objects **COIL Beauty** Continuity **EQORE** Expat AI Fount Health Galaxy Health+ Helix Carbon Intendere LeadQualify LymeAlert MakerSharks Mashi **OGMA** Otomo Pixca Psyche Sakhi Tarragon Systems Thinkstruct Vertical Horizons

Vikri.io