Entrepreneurship & Innovation (E&I) Certificate Audit  
MBA Program Only  
Academic Years 2024 and 2025

Please note that some courses may not be offered this academic year and/or may experience scheduling or unit changes. Consult the Sloan Course Browser for the most current scheduling information about Sloan subjects (those numbered 15.xxx), and visit the MIT Subject Listing & Schedule for up-to-date information about courses taught in other departments.

Note that a single course/activity cannot count towards two requirements. For more information, visit Entrepreneurship & Innovation Certificate.

1. REQUIRED MIT ECOSYSTEM "OVERVIEW" COURSE  You must complete ONE of the following:
   - 15.522  (aka 15.360) Introduction to Technological Entrepreneurship (Fall, 3 units, First Year MBAs only, Required to participate in ES.580 SVST)
   - 15.352J, 6.9300, 6.9302J StartMIT: Workshop for Entrepreneurs and Innovators (IAP, 6 units)
   - 15.365 Overcoming Obstacles to Entrepreneurial Success (Fall, 9 units)

2. REQUIRED MIT INTRODUCTORY ACTION LEARNING COURSE  You must complete the following:
   - 15.390 New Enterprises (Highly encouraged, but not mandatory to complete in First-Year Spring, 12 units)

3. REQUIRED FOUNDATIONAL COURSE  You must complete ONE of the following:
   - 15.911 Entrepreneurial Strategy (Fall H1 / Spring H3, 9 units)
   - 15.394 Entrepreneurial Founding and Teams (Fall/Spring, 9 units)

4. REQUIRED PRODUCT/FIRM LEVEL COURSE  You must complete at least 12 units from the following list of courses:
   - 15.128J, 9.455J, 20.454J, MAS.863J Revolutionary Ventures: How to Invent and Deploy Transformative Technologies (Fall, 9 units)*
   - 15.366 Climate & Energy Ventures (Fall, 12 units)
   - 15.367J, HST.978J Healthcare Ventures (Spring, 12 units)*
   - 15.371J, 2.907J, 10.807J Innovation Teams (Fall/Spring, 12 units)*
   - 15.375J, EC.731J, MAS.865J Global Ventures (Fall, 12 units)*
   - 15.376J, MAS.864J AI for Impact: Solving Societal-Scale Problems (Spring, 9 units)*
   - 15.378 Building an Entrepreneurial Venture: Advanced Tools and Techniques (Fall/Spring, 12 units)
   - 15.388 Venture Creation Tactics (Fall/Spring, 12 units)
   - 15.783J, 2.739J Product Design and Development (Spring, 12 units)*
   - 15.248 Israel Lab: Startup Nation’s Entrepreneurship and Innovation Ecosystem (Fall H2 into IAP, 9 units for Fall and 3 units for IAP)
   - 15.225 Modern Business in China: China Lab (Spring, 12 units, not offered AY23-24)
   - 15.226 Modern Business in Southeast Asia: ASEAN Lab (Spring, 12 units, not offered AY23-24)
   - 15.395 Global Entrepreneurship Lab (Fall into IAP, 9 units for Fall and 3 units for IAP)
   - 15.396 Entrepreneurship Lab (Fall/Spring, 12 units)

5. ENTREPRENEURSHIP ELECTIVES  You must complete an additional 9 units from the following list of courses:
   - 15.128J, 9.455J, 20.454J, MAS.863J Revolutionary Ventures: How to Invent and Deploy Transformative Technologies (Fall, 9 units)*
   - 15.225 Modern Business in China: China Lab (Spring, 12 units, not offered AY23-24)
   - 15.356 Lead User Innovation Methods (Spring, 9 units, not offered AY23-24)
   - 15.358 Platform Strategy and Entrepreneurship (Spring, 6 units, not offered in AY23-24)
   - 15.363J, HST.971J Strategic Decision Making in Life Science Ventures (Spring, 9 units)*
   - 15.364 Innovation Ecosystems for Regional Entrepreneurship Acceleration Leaders (iEco4REAL) (Spring, 9 units)
   - 15.365 Overcoming Obstacles to Entrepreneurial Success (Fall, 9 units)
   - 15.366 Climate & Energy Ventures (Fall, 12 units)
   - 15.367J, HST.978J Healthcare Ventures (Spring, 12 units)*
   - 15.369 Entrepreneurship in Organizations (Formerly Corporate Entrepreneurship, Spring, 9 units)
   - 15.371J, 2.907J, 10.807J Innovation Teams (Fall/Spring, 12 units)*
   - 15.375J, EC.731J, MAS.865J Global Ventures (Fall, 12 units)*
   - 15.376J, MAS.864J AI for Impact: Solving Societal-Scale Problems (Spring, 9 units)*
   - 15.385 Innovating for Impact (Fall H1, 6 units)
   - 15.386 Leading in Ambiguity: Steering Through Strategic Inflection Points (Fall H2/Spring H4, 6 units)
   - 15.387 Entrepreneurial Sales (Fall/Spring, 12 units)
   - 15.389 Global Entrepreneurship Lab (Fall into IAP, 9 units for Fall and 3 units for IAP)
   - 15.392 Scaling Entrepreneurial Ventures (Fall/H2/Spring H3, 6 units)
Entrepreneurial Founding and Teams (Spring, 9 units)
Entrepreneurship Lab (Fall/Spring, 12 units)
Entrepreneurial Finance and Venture Capital (Fall, 9 units)
FinTech Ventures (Fall, 9 units)
Essential Law for Business (Fall/Spring, 9 units)
Startups and the Law (Fall/Spring, 6 units)
Digital Product Management (Spring H3, 6 units) OR
Digital Product Management with Lab (IAP into Spring H3, 6 units in IAP, 6 units in Spring)
Marketing Innovation (Fall/Spring, 9 units)
Listening to the Customer (Spring H3, 6 units, not offered AY23-24)
Managing Innovation in Financial Institutions (Fall, 9 units)
SSIM: Operations for Entrepreneurs: The Critical Details of Successfully Launching and Scaling a New Venture (Spring H3, 6 units, not offered AY23-24)
Money for Startups (Spring H4, 6 units)†

6. CO-CURRICULAR REQUIREMENT  Students must undertake TWO activities engaging directly with the startup ecosystem. This includes (but is not limited to) direct engagement as a “founder” (e.g., 100K, Delta V, Fuse, or a Sandbox grant), ecosystem leadership (100K Managing Director, Sector Practice Leader, etc), or a guided independent study engaging with the startup ecosystem.

ES.580 Workshop: Silicon Valley Study Tour (Spring SIP, First Year MBAs only, Highly encouraged, but not mandatory)
15.352J, 6.9300J, 6.9302J StartMIT: Workshop for Entrepreneurs and Innovators (IAP, 6 units)
15.368 Disciplined Entrepreneurship Lab (IAP, 6 units)
DesignX
Legatum Fellowship or seed grant
Managing Director of MIT $100K Biz Plan Competition (considered as equivalent to full participation in the $100k)
Managing Director of Clean Energy Prize (considered as equivalent to full participation in the Clean Energy Prize)
MIT $100K Biz Plan Competition (and reach the Launch stage or beyond)
MIT Clean Energy Prize
MIT delta v
MIT fuse
Sandbox Innovation Fund: $5k or more
Tata Center Graduate Fellowship

Approved Substitution: ____________________________________________________________
(substitution requests should be sent to eicertificate@mit.edu)

*Sloan students should register for the Course 15 subject number for courses offered jointly with another MIT department.

† MBA students may count up to three non-Sloan subjects toward their MBA degree.