Entrepreneurship & Innovation (E&I) Certificate Audit
MBA Program Only
Academic Years 2024 and 2025

Please note that some courses may not be offered this academic year and/or may experience scheduling or unit changes. Consult the Sloan Course Browser for the most current scheduling information about Sloan subjects (those numbered 15.xxx), and visit the MIT Subject Listing & Schedule for up-to-date information about courses taught in other departments.

Note that a single course/activity cannot count towards two requirements. For more information, visit Entrepreneurship & Innovation Certificate.

1. REQUIRED MIT ECOSYSTEM "OVERVIEW" COURSE  You must complete ONE of the following:
   - 15.360 Introduction to Technological Entrepreneurship (Fall, 3 units, First Year MBAs only, Required to participate in ES.580 SVST)
   - 15.352J, 6.9302J StarMIT: Workshop for Entrepreneurs and Innovators (IAP, 6 units)
   - 15.365 Overcoming Obstacles to Entrepreneurial Success (Fall, 9 units)

2. REQUIRED MIT INTRODUCTORY ACTION LEARNING COURSE  You must complete the following:
   - 15.390 New Enterprises (Highly encouraged, but not mandatory to complete in First-Year Spring, 12 units)

3. REQUIRED FOUNDATIONAL COURSE  You must complete ONE of the following:
   - 15.911 Entrepreneurial Strategy (Fall H1 / Spring H3, 9 units)
   - 15.394 Entrepreneurial Founding and Teams (Spring, 9 units)

4. REQUIRED PRODUCT/FIRM LEVEL COURSE  You must complete at least 12 units from the following list of courses:
   - 15.128J, 9.455J, 20.454J, MAS.883J Revolutionary Ventures: How to Invent and Deploy Transformative Technologies (Fall, 9 units)*
   - 15.366 Climate & Energy Ventures (Fall, 12 units)
   - 15.367J, HST.978J Healthcare Ventures (Spring, 12 units)*
   - 15.371J, 2.907J, 10.807J Innovation Teams (Fall/Spring, 12 units)*
   - 15.375J, EC.731J, MAS.665J Global Ventures (Fall, 12 units)*
   - 15.376J, MAS.664J AI for Impact: Solving Societal-Scale Problems (Spring, 9 units)*
   - 15.378 Building an Entrepreneurial Venture: Advanced Tools and Techniques (Fall/Spring, 12 units)
   - 15.386 Venture Creation Tactics (Fall/Spring, 12 units)
   - 15.783J, 2.739J Product Design and Development (Spring, 12 units)*
   - 15.248 Israel Lab: Startup Nation's Entrepreneurship and Innovation Ecosystem (Fall H2 into IAP, 6 units for Fall and 3 units for IAP)
   - 15.225 Modern Business in China: China Lab (Spring, 12 units)
   - 15.226 Modern Business in Southeast Asia: ASEAN Lab (Spring, 12 units)
   - 15.389 Global Entrepreneurship Lab (Fall, 12 units)
   - 15.398 Entrepreneurship Lab (Fall/Spring, 12 units)

5. ENTREPRENEURSHIP ELECTIVES  You must complete an additional 9 units from the following list of courses:
   - 15.128J, 9.455J, 20.454J, MAS.883J Revolutionary Ventures: How to Invent and Deploy Transformative Technologies (Fall, 9 units)*
   - 15.225 Modern Business in China: China Lab (Spring, 12 units)
   - 15.356 Lead User Innovation Methods (Spring H4, 9 units, not offered AY22-23)
   - 15.358 Platform Strategy and Entrepreneurship (Spring, 6 units, not offered in AY22-23)
   - 15.363J, HST.971J Strategic Decision Making in the Life Sciences (Spring, 9 units)*
   - 15.364 Innovation Ecosystems for Regional Entrepreneurship Acceleration Leaders (Eco4REAL) (Spring, 9 units)
   - 15.365 Overcoming Obstacles to Entrepreneurial Success (Fall, 9 units)
   - 15.366 Climate & Energy Ventures (Fall, 12 units)
   - 15.367J, HST.978J Healthcare Ventures (Spring, 12 units)*
   - 15.369 Entrepreneurship in Organizations (Formerly Corporate Entrepreneurship, Spring, 9 units)
   - 15.371J, 2.907J, 10.807J Innovation Teams (Fall/Spring, 12 units)*
   - 15.375J, EC.731J, MAS.665J Global Ventures (Fall, 12 units)*
   - 15.376J, MAS.664J AI for Impact: Solving Societal-Scale Problems (Spring, 9 units)*
   - 15.385 Innovating for Impact (Fall H1, 6 units)
   - 15.386 Leading in Ambiguity: Steering Through Strategic Inflection Points (Fall H2/Spring H4, 6 units)
   - 15.387 Entrepreneurial Sales (Fall/Spring, 12 units)
   - 15.389 Global Entrepreneurship Lab (Fall, 12 units)
   - 15.392 Scaling Entrepreneurial Ventures (Spring H3, 6 units)
   - 15.394 Entrepreneurial Founding and Teams (Spring, 9 units)
- 15.399 Entrepreneurship Lab (Fall/Spring, 12 units)
- 15.431 Entrepreneurial Finance and Venture Capital (Fall, 9 units)
- 15.497 FinTech Ventures (Fall, 9 units)
- 15.615 Essential Law for Business (Fall/Spring, 9 units)
- 15.785 Digital Product Management (Spring H3, 6 units) OR
- 15.431 Digital Product Management with Lab (IAP into Spring H3, 6 units in IAP, 6 units in Spring)
- 15.497 Marketing Innovation (Fall/Spring, 9 units)
- 15.514 Listening to the Customer (Spring H3, 6 units)
- 15.615 Strategic Management of Innovation and Entrepreneurship (Spring H4, 6 units)
- 15.618 Startups and the Law (Fall/Spring, 6 units)
- 15.785 SSIM: Operational Excellence for Entrepreneurs: The Nitty-Gritty of Launching and Successfully Scaling your Venture (Spring H3, 6 units)
- 2.916 Money for Startups (Spring H4, 6 units†)

6. CO-CURRICULAR REQUIREMENT Students must undertake TWO activities engaging directly with the startup ecosystem. This includes (but is not limited to) direct engagement as a "founder" (e.g., 100K, Delta V, Fuse, or a Sandbox grant), ecosystem leadership (100K Managing Director, Sector Practice Leader, etc), or a guided independent study engaging with the startup ecosystem.

- 15.352 Workshop: Silicon Valley Study Tour (Spring SIP, First Year MBAs only, Highly encouraged, but not mandatory)
- 15.368 Disciplined Entrepreneurship Lab (IAP, 6 units)
- 15.368 DesignX
- Legatum Fellowship or seed grant
- Managing Director of MIT $100K Biz Plan Competition (considered as equivalent to full participation in the $100k)
- Managing Director of Clean Energy Prize (considered as equivalent to full participation in the Clean Energy Prize)
- MIT $100K Biz Plan Competition (and reach the Launch stage or beyond)
- MIT Clean Energy Prize
- MIT delta v
- MIT fuse
- Sandbox Innovation Fund: $5k or more
- Tata Center Graduate Fellowship

Approved Substitution: ______________________________

* Sloan students should register for the Course 15 subject number for courses offered jointly with another MIT department.

† MBA students may count up to three non-Sloan subjects toward their MBA degree.