

## Entrepreneurship & Innovation (E&I) Certificate Audit MBA Program Only Academic Years 2025 and 2026

Please note that some courses may not be offered this academic year and/or may experience scheduling or unit changes. Consult the Sloan Course Browser for the most current scheduling information about Sloan subjects (those numbered 15.xxx), and visit the MIT Subject Listing & Schedule for up-to-date information about courses taught in other departments.

Note that a single course/activity cannot count towards two requirements. For more information, visit Entrepreneurship & Innovation Certificate

Certificate.
1. REQUIRED MIT ECOSYSTEM "OVERVIEW"  You must complete ONE of the following:  15.360 Introduction to Technological Entrepreneurship (Fall, 3 units, First Year MBAs only, Required to participate in ES.580 SVST)  15.352 StartMIT: Workshop for Entrepreneurs and Innovators (IAP, 6 units)  15.S13 Identifying Opportunities in Climate Tech (Spring, 9 units)
2. REQUIRED MIT INTODUCTORY ACTION LEARNING COURSE  You must complete ONE of the following:  □ 15.388 Venture Creation Tactics (Fall, 12 units)  □ 15.390 Entrepreneurship 101: Systematic Approach to New Venture Creation (Highly encouraged, but not mandatory to complete in First-Year Spring, 12 units)
3. REQUIRED FOUNDATIONAL COURSE You must complete ONE of the following:  15.390 Entrepreneurship 101: Systematic Approach to New Venture Creation (Highly encouraged, but not mandatory to complete in First-Year Spring, 12 units)  15.911 Entrepreneurial Strategy (Fall H1 / Spring H3, 9 units)  15.392 Scaling Entrepreneurial Ventures (Spring H3, 9 units)  15.394 Entrepreneurial Founding and Teams (Fall/Spring, 9 units)  2.S985 Tech2Market (Spring, 12 units)
4. REQUIRED PRODUCT/FIRM LEVEL COURSE  You must complete at least 12 units from the following list of courses:  15.366 Climate & Energy Ventures (Fall, 12 units)  15.367 J, HST.978 J Healthcare Ventures (Spring, 12 units)*  15.369 Corporate Entrepreneurship Lab (CE-Lab) (Spring, 9 units)  15.376 J, MAS.664 J Al for Impact: Solving Societal-Scale Problems (Spring, 9 units)*  15.378 Building an Entrepreneurial Venture: Advanced Tools and Techniques (Fall/Spring, 12 units)  15.380 Venture Creation Tactics (Fall/Spring, 12 units)  15.78 J Product Design and Development (Spring, 12 units)*  15.248 Israel Lab: Startup Nation's Entrepreneurship and Innovation Ecosystem (Fall H2 into IAP, 9 units for Fall and 3 units for IAP)  15.225 Modern Business in China: China Lab (Spring, 12 units, not offered AY23-24)  15.280 Global Entrepreneurship Lab (Fall into IAP, 9 units for Fall and 3 units for IAP)  15.389 Entrepreneurship Lab (Fall into IAP, 9 units for Fall and 3 units for IAP)  15.399 Entrepreneurship Lab (Fall/Spring, 12 units)
5. ENTREPRENEURSHIP ELECTIVES You must complete an additional 9 units from the following list of courses:    15.128J, 9.455J, 20.454J, MAS.883J Revolutionary Ventures: How to Invent and Deploy Transformative Technologies (Fall, 9 units)*   15.225 Modern Business in China: China Lab (Spring, 12 units, not offered AY23-24)   15.356 Lead User Innovation Methods (Spring H4, 9 units, not offered AY23-24)   15.358 Platform Strategy and Entrepreneurship (Spring, 6 units, not offered in AY23-24)   15.363J, HST.971J Strategic Decision Making in Life Science Ventures (Spring, 9 units)*   15.364 Innovation Ecosystems for Regional Entrepreneurship Acceleration Leaders (iEco4REAL) (Spring, 9 units)   15.365 Climate & Energy Ventures (Fall, 12 units)   15.367J, HST.978J Healthcare Ventures (Spring, 12 units)*   15.369 Corporate Entrepreneurship Lab (CE-Lab) (Spring, 9 units)   15.376J, MAS.664J Al for Impact: Solving Societal-Scale Problems (Spring, 9 units)*   15.385 Innovating for Impact (Fall H1, 6 units)   15.386 Leading in Ambiguity: Steering Through Strategic Inflection Points (Fall H2/Spring H4, 6 units)

15.1   15.1	387 Entrepreneurial Sales (Fall/Spring, 12 units) 389 Global Entrepreneurship Lab (Fall into IAP, 9 units for Fall and 3 units for IAP) 392 Scaling Entrepreneurial Ventures (Fall H2/Spring H3, 6 units) 394 Entrepreneurial Founding and Teams (Spring, 9 units) 399 Entrepreneurship Lab (Fall/Spring, 12 units) 431 Entrepreneurial Finance and Venture Capital (Fall, 9 units) 447 FinTech Ventures (Fall, 9 units) 456 Essential Law for Business (Fall/Spring, 9 units) 468 Startups and the Law (Fall/Spring, 6 units) 4785 Digital Product Management (Spring H3, 6 units) OR 4786 Digital Product Management with Lab (IAP into Spring H3, 6 units in IAP, 6 units in Spring) 4814 Marketing Innovation (Fall/Spring, 9 units) 4821 Listening to the Customer (Spring H3, 6 units, not offered AY23-24) 4912 Strategic Management of Innovation and Entrepreneurship (not offered regularly; consult department, Spring H4, 6 units) 493 Tech2Market (Spring, 12 units) 494 Money for Startups (Spring H4, 6 units)†
	CURRICULAR REQUIREMENT Students must undertake TWO activities engaging directly with the startup ecosystem. This includes (but mited to) direct engagement as a "founder" (e.g., 100K, Delta V, Fuse, or a Sandbox grant), ecosystem leadership (100K Managing Director,
Sector F	Practice Leader, etc), or a guided independent study engaging with the startup ecosystem. Completion is based on active participation and meaningful ment, not solely on registration or application
□ <u>15.</u>	.580 Workshop: Silicon Valley Study Tour (Spring SIP, First Year MBAs only, Highly encouraged, but not mandatory)  352J StartMIT: Workshop for Entrepreneurs and Innovators (IAP, 6 units)
☐ <u>15.</u>	368 Disciplined Entrepreneurship Lab (IAP, 6 units) signX
	gatum Fellowship or seed grant
	naging Director of MIT \$100K Biz Plan Competition (considered as equivalent to full participation in the \$100k) naging Director of Clean Energy Prize (considered as equivalent to full participation in the Clean Energy Prize)
	T \$100K Biz Plan Competition (and reach the Launch stage or beyond)
	Γ Clean Energy Prize Γ delta v
☐ MIT	Γ fuse ndbox Innovation Fund: \$500 or more
□ Tat	a Center Graduate Fellowship
□ Wo	ork on a startup venture with demonstrated significant progress and time commitment or 2 semester completion of Martin Trust Center Startup ss
□ App	proved Substitution:
(SL	ubstitution requests should be uploaded via stellic.mit.edu)
Re	each out to <u>eicertificate@mit.edu</u> if you have any questions.
* Sloar	n students should register for the Course 15 subject number for courses offered jointly with another MIT department.

† MBA students may count up to three non-Sloan subjects toward their MBA degree.