

MIT EXECUTIVE MBA '25 E&I CERTIFICATE REQUIREMENTS

General E&I Requirements (Must take all)

| | | | |
|---|----|-------------|---------------|
| 15.701 IDEA Week | 12 | Spring 2023 | EMBA Offering |
| 15.718 Introduction to Disciplined Entrepreneurship | 3 | IAP | EMBA Offering |
| 15.715 Entrepreneurial Strategy | 3 | IAP | EMBA Offering |

Firm-Level Requirement (Must take one of these)

| | | | |
|--|----|----------------------|---------------|
| EMBA China Lab | 15 | Possible Spring 2024 | EMBA Offering |
| EMBA Israel Lab | 15 | Possible Spring 2024 | EMBA Offering |
| 15.704 EMBA IDEA Lab | 15 | Possible Spring 2024 | EMBA Offering |
| 15.708 EMBA GO-Lab (Only if the cooperating company is a young entrepreneurial firm) | 15 | Possible Spring 2024 | EMBA Offering |

Entrepreneurial Elective Requirement (12 elective units)

NOTE: must be different courses than the Firm or Product level requirement

| | | | |
|--|----|-------------|-------------------------|
| 10.407/2.916 Funding Strategies for Startups | 6 | Spring | |
| 15.352/6.9302 StartMIT | 6 | IAP | |
| 15.356 Products and Services Development in the Internet Age | 9 | Spring | |
| 15.363/HST.971 Strategic Decision Making in the Life Sciences | 9 | Spring | May have virtual option |
| 15.364 Regional Entrepreneurship Acceleration Lab | 9 | Spring | May have virtual option |
| 15.365 Overcoming Obstacles to Entrepreneurial Success | 9 | Fall | May have virtual option |
| 15.366 Energy Ventures | 12 | Fall | |
| 15.367/HST.978 Healthcare Ventures | 12 | Spring | May have virtual option |
| 15.368 Disciplined Entrepreneurship Lab (DE Lab) | 6 | IAP | |
| 15.369 Corporate Entrepreneurship Lab (CE Lab) | 9 | Spring | May have virtual option |
| 15.371/10.807/2.907 Innovation Teams (I-Teams) | 12 | Fall/Spring | |
| 15.378 Building an Entrepreneurial Venture | 12 | Fall/Spring | May have virtual option |
| 15.387 Entrepreneurial Sales | 12 | Fall/Spring | |
| 15.388 Venture Creation Tactics | 12 | Fall | May have virtual option |
| 15.392 Scaling Entrepreneurial Ventures | 6 | Spring H3 | |
| 15.394 Entrepreneurial Founding and Teams | 9 | Spring | |
| 15.399 Entrepreneurship Lab (E-Lab) | 12 | Fall/Spring | |
| 15.431 Entrepreneurial Finance and Venture Capital | 9 | Fall | |
| 15.497 Fintech Ventures | 9 | Fall | |
| 15.615 Essential Law for Business | 9 | Fall/Spring | May have virtual option |
| 15.618 Entrepreneurship, Innovation, Startups, and the Law | 6 | Fall/Spring | May have virtual option |
| 15.711 Executing Strategy for Results | 3 | IAP | Possible EMBA Offering |
| 15.727 The Analytics Edge (Final project must be based on entrepreneurial venture) | 9 | Spring | EMBA Offering |
| 15.735 Product Design | 3 | IAP | Possible EMBA Offering |
| 15.742 Platform Strategy | 3 | IAP | |
| 15.785 Digital Product Management | 6 | Spring | |

Startup Requirement (Must complete one)

Engage in one meaningful MIT Entrepreneurial Ecosystem Activity, including (but not limited to) MIT \$100K, delta v, MIT Fuse, Sandbox grant, Legatum Fellowship, StartMIT, or other opportunity.

Updated 04-04-2024 (MO)