Entrepreneurship & Innovation (E&I) Certificate Audit

MBA Program Only

**Academic Years 2024 and 2025**

**Please note** that some courses may not be offered this academic year and/or may experience scheduling or unit changes. Consult the [Sloan Course Browser](https://mysloan.mit.edu/Student/Pages/Course-Browser.aspx) for the most current scheduling information about Sloan subjects (those numbered 15.xxx), and visit the [MIT](http://student.mit.edu/catalog/index.cgi) [Subject Listing & Schedule](http://student.mit.edu/catalog/index.cgi) for up-to-date information about courses taught in other departments.

Note that a single course/activity cannot count towards two requirements. For more information, visit [Entrepreneurship & Innovation Certificate](https://entrepreneurship.mit.edu/mba-entrepreneurship-innovation/).

1. **REQUIRED MIT ECOSYSTEM “OVERVIEW” COURSE** You must complete **ONE** of the following:
* [15.S22](http://student.mit.edu/catalog/search.cgi?search=15.s22&style=verbatim) **(aka** [**15.360**](http://student.mit.edu/catalog/search.cgi?search=15.360&style=verbatim)**)** Introduction to Technological Entrepreneurship (Fall, 3 units, First Year MBAs only, Required to participate in ES.580 SVST)
* [15.352J, 6.9302J](http://student.mit.edu/catalog/search.cgi?search=15.352&style=verbatim) StartMIT: Workshop for Entrepreneurs and Innovators (IAP, 6 units)
* [15.365](http://student.mit.edu/catalog/search.cgi?search=15.365&style=verbatim) Overcoming Obstacles to Entrepreneurial Success (Fall, 9 units)
1. **REQUIRED MIT INTODUCTORY ACTION LEARNING COURSE** You must complete the following:

 [15.390](http://student.mit.edu/catalog/search.cgi?search=15.390&style=verbatim) New Enterprises (Highly encouraged, but not mandatory to complete in First-Year Spring, 12 units)

1. **REQUIRED FOUNDATIONAL COURSE** You must complete **ONE** of the following:

 [15.911](http://student.mit.edu/catalog/search.cgi?search=15.911&style=verbatim) Entrepreneurial Strategy (Fall H1 / Spring H3, 9 units)

 [15.394](http://student.mit.edu/catalog/search.cgi?search=15.394&style=verbatim) Entrepreneurial Founding and Teams (Fall/Spring, 9 units)

1. **REQUIRED PRODUCT/FIRM LEVEL COURSE** You must complete at least **12 units** from the following list of courses:
* [15.128J, 9.455J, 20.454J, MAS.883J](http://student.mit.edu/catalog/search.cgi?search=15.128&style=verbatim) Revolutionary Ventures: How to Invent and Deploy Transformative Technologies (Fall, 9 units)\*
* [15.366](http://student.mit.edu/catalog/search.cgi?search=15.366&style=verbatim) Climate & Energy Ventures (Fall, 12 units)
* [15.367J, HST.978J](http://student.mit.edu/catalog/search.cgi?search=15.367&style=verbatim) Healthcare Ventures (Spring, 12 units)\*
* [15.371J, 2.907J, 10.807J](http://student.mit.edu/catalog/search.cgi?search=15.371&style=verbatim) Innovation Teams (Fall/Spring, 12 units)\*
* [15.375J, EC.731J, MAS.665J](http://student.mit.edu/catalog/search.cgi?search=15.375&style=verbatim) Global Ventures (Fall, 12 units)\*
* [15.376J, MAS.664J](http://student.mit.edu/catalog/search.cgi?search=15.376&style=verbatim) AI for Impact: Solving Societal-Scale Problems (Spring, 9 units)\*
* [15.378](http://student.mit.edu/catalog/search.cgi?search=15.378&style=verbatim) Building an Entrepreneurial Venture: Advanced Tools and Techniques (Fall/Spring, 12 units)
* [15.388](http://student.mit.edu/catalog/search.cgi?search=15.388&style=verbatim) Venture Creation Tactics (Fall/Spring, 12 units)
* [15.783J, 2.739J](http://student.mit.edu/catalog/search.cgi?search=15.783&style=verbatim) Product Design and Development (Spring, 12 units)\*
* [15.248](http://student.mit.edu/catalog/search.cgi?search=15.248&style=verbatim) Israel Lab: Startup Nation's Entrepreneurship and Innovation Ecosystem (Fall H2 into IAP, 9 units for Fall and 3 units for IAP)
* [15.225](http://student.mit.edu/catalog/search.cgi?search=15.225&style=verbatim) Modern Business in China: China Lab (Spring, 12 units, not offered AY23-24)
* [15.226](http://student.mit.edu/catalog/search.cgi?search=15.226&style=verbatim) Modern Business in Southeast Asia: ASEAN Lab (Spring, 12 units, not offered AY23-24)
* [15.389](http://student.mit.edu/catalog/search.cgi?search=15.389&style=verbatim) Global Entrepreneurship Lab (Fall into IAP, 9 units for Fall and 3 units for IAP)
* [15.399](http://student.mit.edu/catalog/search.cgi?search=15.399&style=verbatim) Entrepreneurship Lab (Fall/Spring, 12 units)
1. **ENTREPRENEURSHIP ELECTIVES** You must complete an **additional 9 units** from the following list of courses:
	* [15.128J, 9.455J, 20.454J, MAS.883J](http://student.mit.edu/catalog/search.cgi?search=15.128&style=verbatim) Revolutionary Ventures: How to Invent and Deploy Transformative Technologies (Fall, 9 units)\*
	* [15.225](http://student.mit.edu/catalog/search.cgi?search=15.225&style=verbatim) Modern Business in China: China Lab (Spring, 12 units, not offered AY23-24)
	* [15.356](http://student.mit.edu/catalog/search.cgi?search=15.356&style=verbatim) Lead User Innovation Methods (Spring H4, 9 units, not offered AY23-24)
	* [15.358](http://student.mit.edu/catalog/search.cgi?search=15.358&style=verbatim) Platform Strategy and Entrepreneurship (Spring, 6 units, not offered in AY23-24)
	* [15.363J, HST.971J](http://student.mit.edu/catalog/search.cgi?search=15.363&style=verbatim) Strategic Decision Making in Life Science Ventures (Spring, 9 units)\*
	* [15.364](http://student.mit.edu/catalog/search.cgi?search=15.364&style=verbatim) Innovation Ecosystems for Regional Entrepreneurship Acceleration Leaders (iEco4REAL) (Spring, 9 units)
	* [15.365](http://student.mit.edu/catalog/search.cgi?search=15.365&style=verbatim) Overcoming Obstacles to Entrepreneurial Success (Fall, 9 units)
	* [15.366](http://student.mit.edu/catalog/search.cgi?search=15.366&style=verbatim) Climate & Energy Ventures (Fall, 12 units)
	* [15.367J, HST.978J](http://student.mit.edu/catalog/search.cgi?search=15.367&style=verbatim) Healthcare Ventures (Spring, 12 units)\*
	* [15.369](http://student.mit.edu/catalog/search.cgi?search=15.369&style=verbatim) Corporate Entrepreneurship Lab (CE-Lab) (Spring, 9 units)
	* [15.371J, 2.907J, 10.807J](http://student.mit.edu/catalog/search.cgi?search=15.371&style=verbatim) Innovation Teams (Fall/Spring, 12 units)\*
	* [15.375J, EC.731J, MAS.665J](http://student.mit.edu/catalog/search.cgi?search=15.375&style=verbatim) Global Ventures (Fall, 12 units)\*
	* [15.376J, MAS.664J](http://student.mit.edu/catalog/search.cgi?search=15.376&style=verbatim) AI for Impact: Solving Societal-Scale Problems (Spring, 9 units)\*
	* [15.385](http://student.mit.edu/catalog/search.cgi?search=15.385&style=verbatim) Innovating for Impact (Fall H1, 6 units)
	* [15.386](http://student.mit.edu/catalog/search.cgi?search=15.386&style=verbatim) Leading in Ambiguity: Steering Through Strategic Inflection Points (Fall H2/Spring H4, 6 units)
	* [15.387](http://student.mit.edu/catalog/search.cgi?search=15.387&style=verbatim) Entrepreneurial Sales (Fall/Spring, 12 units)
	* [15.389](http://student.mit.edu/catalog/search.cgi?search=15.389&style=verbatim) Global Entrepreneurship Lab (Fall into IAP, 9 units for Fall and 3 units for IAP)
	* [15.392](http://student.mit.edu/catalog/search.cgi?search=15.392&style=verbatim) Scaling Entrepreneurial Ventures (Fall H2/Spring H3, 6 units)
	* [15.394](http://student.mit.edu/catalog/search.cgi?search=15.394&style=verbatim) Entrepreneurial Founding and Teams (Spring, 9 units)
	* [15.399](http://student.mit.edu/catalog/search.cgi?search=15.399&style=verbatim) Entrepreneurship Lab (Fall/Spring, 12 units)
	* [15.431](http://student.mit.edu/catalog/search.cgi?search=15.431&style=verbatim) Entrepreneurial Finance and Venture Capital (Fall, 9 units)
	* [15.497](http://student.mit.edu/catalog/search.cgi?search=15.497&style=verbatim) FinTech Ventures (Fall, 9 units)
	* [15.615](http://student.mit.edu/catalog/search.cgi?search=15.615&style=verbatim) Essential Law for Business (Fall/Spring, 9 units)
	* [15.618](http://student.mit.edu/catalog/search.cgi?search=15.618&style=verbatim) Startups and the Law (Fall/Spring, 6 units)
	* [15.785](http://student.mit.edu/catalog/search.cgi?search=15.785&style=verbatim) Digital Product Management (Spring H3, 6 units) OR
	* [15.786](http://student.mit.edu/catalog/search.cgi?search=15.786&style=verbatim) Digital Product Management with Lab (IAP into Spring H3, 6 units in IAP, 6 units in Spring)
	* [15.814](http://student.mit.edu/catalog/search.cgi?search=15.814&style=verbatim) Marketing Innovation (Fall/Spring, 9 units)
	* [15.821](http://student.mit.edu/catalog/search.cgi?search=15.821&style=verbatim) Listening to the Customer (Spring H3, 6 units, not offered AY23-24)
	* [15.912](http://student.mit.edu/catalog/search.cgi?search=15.912&style=verbatim) Strategic Management of Innovation and Entrepreneurship (not offered regularly; consult department, Spring H4, 6 units)
	* [15.S10](http://student.mit.edu/catalog/search.cgi?search=15.S10&style=verbatim) SSIM: Operations for Entrepreneurs: The Critical Details of Successfully Launching and Scaling a New Venture (Spring H3, 6 units, not offered AY23-24)
	* [2.916J, 10.407J](http://student.mit.edu/catalog/search.cgi?search=2.916&style=verbatim) Money for Startups (Spring H4, 6 units)†
2. **CO-CURRICULAR REQUIREMENT** Students must undertake **TWO** activities engaging directly with the startup ecosystem. This includes (but is not limited to) direct engagement as a “founder” (e.g., 100K, Delta V, Fuse, or a Sandbox grant), ecosystem leadership (100K Managing Director, Sector Practice Leader, etc), or a guided independent study engaging with the startup ecosystem.
	* ES.580 Workshop: Silicon Valley Study Tour (Spring SIP, First Year MBAs only, Highly encouraged, but not mandatory)
	* [15.352J, 6.9300J, 6.9302J](http://student.mit.edu/catalog/search.cgi?search=15.352&style=verbatim) StartMIT: Workshop for Entrepreneurs and Innovators (IAP, 6 units)
	* [15.368](http://student.mit.edu/catalog/search.cgi?search=15.368&style=verbatim) Disciplined Entrepreneurship Lab (IAP, 6 units)
	* DesignX
	* Legatum Fellowship or seed grant
	* Managing Director of MIT $100K Biz Plan Competition (considered as equivalent to full participation in the $100k)
	* Managing Director of Clean Energy Prize (considered as equivalent to full participation in the Clean Energy Prize)
	* MIT $100K Biz Plan Competition (and reach the Launch stage or beyond)
	* MIT Clean Energy Prize
	* MIT delta v
	* MIT fuse
	* Sandbox Innovation Fund: $5k or more
	* Tata Center Graduate Fellowship
	* Approved Substitution: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

*(substitution requests should be sent to* *eicertificate@mit.edu**)*

\* **Sloan students** should register for the Course 15 subject number for courses offered jointly with another MIT department.

† **MBA students** may count up to three non-Sloan subjects toward their MBA degree.